

JobsIntel:

Al-Driven Job Change Tracking Intelligence for Champion-Driven Revenue Growth

Revenue teams lose champions every day because they can't track when their most valuable relationships change jobs. Transform champion engagement from reactive guesswork into precision-targeted relationship intelligence with JobsIntel's comprehensive job change monitoring, powered by human-verified accuracy and intelligent automation within the complete SalesIntel Agentic Pipeline Platform.

New





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Revenue

193M+









The Hidden Cost of Lost Champions

Your best relationships are walking out the door, and taking your competitive advantage with them. Unlike competitors providing generic job change alerts, revenue teams struggle with fragmented point solutions and manual relationship tracking that waste resources and miss critical opportunities.

The Problem: Revenue Teams Are Losing Their Champions

Relationship Investment Waste - Years of trust-building vanishes when contacts change jobs

Churn Risk Increases - Existing accounts lose key stakeholders without warning

Competitive Disadvantage - Competitors reach your former advocates first

Pipeline Unpredictability - Can't distinguish cold prospects from warm champions

Revenue Velocity Loss - Missing relationship intelligence needed to accelerate deals



"30% of professionals change jobs annually. Former customers are 3X more likely to buy compared to cold prospects. Without champion tracking, you're missing your highest-converting opportunities."

Our Solution: The Relationship Intelligence Advantage

Champion Tracking + Human-Verified Accuracy + Intelligent Automation



Comprehensive Champion Monitoring

- Smart Monitoring: Track up to 10,000 valuable relationships
- · Daily Alerts: Immediate notifications with updated contact info
- Prioritized Research: Enhanced monitoring for faster detection
- Human Verification: 95%+ accuracy for reliable connections
- · Complete Context: New company details and engagement timing



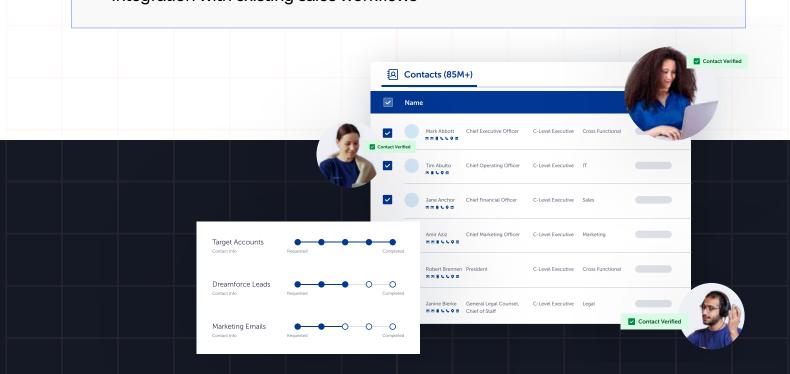
Intelligent Automation (Hands-Free Champion Management)

- JobsIntel: Auto-alerts for champion status change
- · Relationship Association: Complete champion history tracking
- CRM Integration: Seamless data flow to major platforms
- Priority Monitoring: Tracked records are prioritized in update cycles



Complete Relationship Foundation

- · Champion-focused tracking with strategic prioritization
- Company and role intelligence for each job change
- · Human-verified updates with actionable alerts
- Integration with existing sales workflows



Key Use Cases



Market Penetration

Former customers become warm entry points at target accounts



Deal Acceleration

Re-engage champions who know your value, skip education phase



Churn Prevention

Monitor stakeholders to identify relationship risks early



Territory Expansion

Follow relationships to discover high-value opportunities



Competitive Displacement

Gain intelligence when champions leave competitor accounts

Why Revenue Teams Choose JobsIntel



No More Trade-offs:

Complete relationship intelligence in a single platform



Intelligence That Scales:

Grows with your champion network without complexity



Immediate Action:

Champion moves automatically trigger alerts and updates



Accuracy You Can Trust:

95% accuracy with human verification



Integrated Solution:

Part of SalesIntel Agentic Pipeline Platform - no additional vendors

Ready to Transform Your Champion Management?

Don't lose your most valuable relationships to job changes. JobsIntel's champion tracking creates the relationship intelligence foundation that accelerates deals and drives predictable revenue through established trust.

<u>Contact us today</u> to see how champion tracking intelligence can transform your pipeline and protect your relationship investments.